

POWER OF ATTORNEY

For the Annual General Meeting of Shareholders ("AGM") of Koninklijke KPN N.V. to be held at the head office of KPN, Maanplein 55, in The Hague, The Netherlands on **Wednesday April 18, 2018, at 14:00 (CET)**.

The undersigned,

..... (name),
 (address),
 (postal code and city),
 (country),

hereinafter referred to as "the Shareholder", acting in his capacity as holder of (number) shares in Koninklijke KPN N.V., hereby grants a power of attorney to:

..... (name*)
 (address),
 (postal code and city),
 (country),

to represent the Shareholder at the AGM of Koninklijke KPN N.V. and to speak on behalf of the Shareholder and to vote on the shares in respect of the items on the agenda for the AGM, in the manner set out below:

No.	Agenda	For	Against	Abstain
1.	Opening and announcements.	N.A.	N.A.	N.A.
2.	Report by the Board of Management for the fiscal year 2017.	N.A.	N.A.	N.A.
3.	Explanation Corporate Governance.	N.A.	N.A.	N.A.
4.	Remuneration in the fiscal year 2017.	N.A.	N.A.	N.A.
5.	Proposal to adopt the financial statements for the fiscal year 2017.			
6.	Explanation of the financial and dividend policy.	N.A.	N.A.	N.A.
7.	Proposal to determine the dividend over the fiscal year 2017.			
8.	Proposal to discharge the members of the Board of Management from liability.			
9.	Proposal to discharge the members of the Supervisory Board from liability.			
10.	Proposal to amend the Articles of Association, among others to move the registered office of KPN to Rotterdam.			
11.	Proposal to appoint the external auditor for the fiscal year 2019.			
12.	Announcement of the intended reappointment of Mr J.C. de Jager as member of the Board of Management.	N.A.	N.A.	N.A.
13.	Opportunity to make recommendations for the appointment of a member of the Supervisory Board.	N.A.	N.A.	N.A.
14.	Proposal to reappoint Mrs C.J.G. Zuiderwijk as member of the Supervisory Board.			

No.	Agenda	For	Against	Abstain
15.	Proposal to reappoint Mr D.W. Sickinghe as member of the Supervisory Board.			
16.	Announcement concerning vacancies in the Supervisory Board in 2019.	N.A.	N.A.	N.A.
17.	Proposal to authorise the Board of Management to resolve that the company may acquire its own shares.			
18.	Proposal to reduce the capital through cancellation of own shares.			
19.	Proposal to designate the Board of Management as the competent body to issue ordinary shares.			
20.	Proposal to designate the Board of Management as the competent body to restrict or exclude pre-emptive rights upon issuing ordinary shares.			
21.	Any other business and closure of the meeting.	N.A.	N.A.	N.A.

** Fill in J. Spanbroek, Company Secretary, The Hague, The Netherlands, if you do not have a preference for a representative. In case you prefer granting a power of attorney to the civil law notary of Allen & Overy LLP, you should exercise your proxy electronically via www.abnamro.com/evoting.*

Signature:

Place:

Date:, 2018

This proxy must be received by Koninklijke KPN N.V. no later than Wednesday, April 11, 2018 at 17:30 (CET) (Department Secretariat of the Board of Management, P.O. Box 30 000, 2500 GA The Hague, The Netherlands; e-mail: erik.vanbeek@kpn.com). A copy of the written proxy must be shown at the registration for the meeting.